



# Tata Steel



**Tata Steel Europe is Europe's second largest steel producer and is part of the Tata Steel Group. Tata Steel manufactures, processes and distributes steel products and services to customers worldwide.**

## Requirements

- Provide 4PL management combined with own asset support
- Manage all outbound road dispatches from IJmuiden and ancillary sites (c 1.2m tonnes per annum)
- Implement high minimum standards for all health and safety issues
- Open up transport market to generate competitive pricing and increase resources
- Ensure an open and transparent operational and financial platform
- Guarantee capacity and service levels
- Participation in other areas of the Tata Steel internal supply chain

## Solution

- Implement a complete Freight Management solution
- Centralised Control Tower with remote on site personnel where required
- Significantly increase the subcontract supplier base
- Implement and manage minimum standards across the supplier base through effective carrier management
- Provide dedicated personnel responsible for all health and safety issues
- Develop extended transport networks

## Benefits

- Single interface without losing sight of the general transport market
- Competitive market-related pricing
- Higher capacity availability
- Greater investment in specialised equipment
- Standard Operating Procedures across all sites and all subcontract partners
- Increased synergy
- Modality options
- Accurate measuring of carbon footprint

## Facts

- P&O Ferrymasters and Tata Steel are now in their third contractual period across mainland Europe since the partnership began in 2001
- In March 2008 an identical style contract was agreed with Tata Steel UK for all their road export requirements
- In total P&O Ferrymasters handles around 170,000 loads per annum for Tata Steel

## Services

- Procurement of all road transport
- Management of all subcontract partners
- Proactive health and safety management
- Provision of Standard Operating Procedures and comprehensive KPI reporting
- Warehousing and management